



## Your Savings Program

More Information?  
Call 1-888-ISAVEIT

### Some Fast Facts About Fees

Recently, the financial press has given considerable attention to the topic of "fees" associated with Savings Programs, specifically, 401(k) Savings Programs.

When we transferred the record keeping and named State Street Bank and Trust as the Trustee for the new Savings Program, the decision was made to have the participants share in the cost of the new program by having the participants pay the investment management and administration fees associated with the new Program.

There are essentially two fees associated with having an account balance in the Savings Program. The first fee is an investment management fee. This is a fee charged by the investment manager for their efforts in directing the investments in a particular investment fund. The amount of the fees charged varies by fund. The

fees charged by investment managers associated with State Street Bank are listed in the Employee Handbook on page 143. The fees charged by the publicly traded mutual funds are shown in each individual prospectus. In addition to the management fee, an administration fee for the record keeping and trust custody work is assessed as part of the unit value calculation. This administration fee is .08% (.0008 in decimal) of the account balance. The fees are assessed to the individual participant by reducing the amount of the earning from the investment funds before they are credited to the participants account each day. The earnings of the funds (including the increase or decrease in market values)



Savings Power-A Key to Financial Security

are computed each business day. The management fees are calculated each day. The gross earnings less the management fees, that is, the net earnings are allocated to each participants account each day by the way of a unit value calculation. Remember, the earnings numbers on your quarterly statement are

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### If You Have Invested in Martin Marietta Materials Stock, You Need to Make a Decision!

As announced when the tender offer was processed, the Martin Marietta Materials, Inc. Stock Fund is scheduled to be liquidated as of October 31, 1998. It will be necessary for you to transfer your investment funds or withdraw the funds in this investment prior to November 1st.

Please review your Employee Handbook or talk to a Customer Service Representative to determine if you are eligible to make a withdrawal from your account.

Once you have made your decision, call State Street Bank at 1-888-ISAVEIT (1-888-472-8348) and provide your instructions. This

transaction must be processed prior to October 31, 1998. If you do not make an election, the balance of your funds in the Martin Marietta Materials Stock Fund will be liquidated and the funds reinvested in the Stable Value Fund.

# Fast Facts About Fees

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net, that is the gross earnings less the fees charged. When you compare other earnings, make sure you are looking at comparable numbers. Earnings are stated either gross or net of fees. As net earnings increase, the unit value increases and the value of each participant account increases as well. It is the difference in the current value of the account compared to the amount of the participant's investment that determines the total return of the investment. The performance measures published on the Internet and in your statements use unit values in the calculation. The investment management fee and the administration fee represent all of the management fees charged assessed to the participants. With the exception of the loan fees (\$50 for each loan processed), there are no sales charges, no load fees, no contingent sales charges, no transaction costs or any other fees assessed. The table below summarizes the fees as of April 1, 1998.

Fund Name	Investment Mngt Fee	Administrative Fee	Trust-Custody Fee	Total - All Fees
Stable Value Fund	0.15%	0.06%	0.02%	0.23%
Intermediate Term Investment Grade Bond	0.25%	0.06%	0.02%	0.33%
Long Term Investment Grade Bond	0.25%	0.06%	0.02%	0.33%
American Balanced Fund	0.65%	0.06%	0.02%	0.73%
Indexed Equity Fund	0.08%	0.06%	0.02%	0.16%
Investment Company of America Fund	0.56%	0.06%	0.02%	0.64%
Growth Fund of America	0.72%	0.06%	0.02%	0.80%
New Perspectives Fund	0.79%	0.06%	0.02%	0.87%
Vanguard Windsor Fund	0.31%	0.06%	0.02%	0.39%
Lockheed Martin Stock Fund	0.02%	0.06%	0.02%	0.10%

The fees charged to individual participant depend on where the participant chooses to invest their funds and how contributions and withdrawals are made. Fees are a function of the account balance, the larger the balance, the larger the fee. The chart below projects what the total fees would be if each participant had a portfolio that was an average of each investment in total. Each participants actual fees will vary based on actual investments.

Fund	Average Per Participant	Mngt Fee Rate	Mngt Fee Amount	Admin Fee Rate	Admin Fee Amount	Total
Stable Value	\$36,589.13	0.0015	\$54.88	0.0008	\$29.27	\$84.15
Intermediate Term Bond	\$170.79	0.0025	\$0.43	0.0008	\$0.14	\$0.56
Long Term Bond	\$207.10	0.0025	\$0.52	0.0008	\$0.17	\$0.68
American Balanced	\$464.33	0.0065	\$3.02	0.0008	\$0.37	\$3.39
Indexed Equity	\$1,413.38	0.0008	\$1.13	0.0008	\$1.13	\$2.26
Investment Company of Americ	\$603.87	0.0056	\$3.38	0.0008	\$0.48	\$3.86
Vanguard Windsor	\$16,517.05	0.0031	\$51.20	0.0008	\$13.21	\$64.42
Growth Fund of America	\$758.36	0.0072	\$5.46	0.0008	\$0.61	\$6.07
New Perspectives Fund	\$686.26	0.0079	\$5.42	0.0008	\$0.55	\$5.97
Lockheed Martin Stock	\$2,704.93	0.0002	\$0.54	0.0008	\$2.16	\$2.70
Martin Materials Stock	\$30.20	0.0002	\$0.01	0.0008	\$0.02	\$0.03
Totals	\$60,145.41		\$125.99		\$48.12	\$174.11
Participants	17,747		17,747		17,747	17,747
As a Percent			0.21%		0.08%	0.29%
Days						365
Dollars per Day						\$0.48

Please send your comments and questions to Mike  
Moore (ik5@ornl.gov) or call 423-574-9564